

## *SALESPERSON OF THE YEAR*

*This award bestows special recognition on a golf salesperson in the mid-Atlantic region for his/her outstanding service and dedication to the members and associates of the MAPGA, as well as support of the Section through sponsorships and other programs.*

**Scott Bavaro**  
*TaylorMade*

Scott Bavaro, was born in the summer of 1973 in Wilmington, Delaware to Susan Duggan and the late Sam Bavaro. He grew up in Catonsville, Maryland until the age of 14 when his family moved to Columbia, Maryland where he attended Oakland Mills High School. At the age of 12, Scott was introduced to the game of golf by his father and he fell in love instantly. Scott played baseball, and tennis, but eventually realized that golf was his true passion.

In the resort town of Montauk, New York, Scott's father, Sam, owned an Italian restaurant that was situated on a golf course. Scott spent a few summers with his dad in the Hamptons and this is where he started to play golf. During his high school years, Scott worked for his dad bussing tables in the restaurant. Playing golf all day and bussing tables at night was the daily routine for Scott on these summer days.

Following high school, Scott traveled west to attend West Virginia University in Morgantown. Throughout his time at WVU, Scott did his best to study, but also waited tables at a few local watering holes. He graduated in 1996 with a Bachelor's Degree in Sociology.

The golf world did not find Scott immediately after college graduation. He took a job bartending at Hobbit's Glen Golf Club in Columbia, Maryland. Once again, Scott found himself playing lots of golf during the day, and bartending at night. After three years at Hobbit's Glen, he knew that he wanted to get on the sales side of the golf industry.

In 1999, Scott began to establish roots in the golf sales world by working for the innovator of non-metal golf shoe cleats, SoftSpikes, Inc. He then began working for Nike Golf, where in 2013 he was named the Nike Golf National Sales Representative of the Year. Following his successful time at Nike he joined the staff at TaylorMade where he was named the 2020 Sales Culture Representative of the Year in and the Northeast Sales Representative of the Year in 2021. He attributes his personal success to truly loving what he does for a living and "feels blessed to be around a sport that he loves with accounts that he can truly call his friends."

Scott has been married to his wife of 19 years, Jennifer and they share two children, Ava Leigh (17) and Dominick Anthony (15).

