

2022 Southern Chapter Fall Board Meeting
Lake Chesdin Golf Club – Chesterfield, VA
September 6, 2022
DRAFT

Present: President **Scott Graber, PGA**; Vice President **Kevin Haney, PGA**; Secretary **Adam Relan, PGA**; A-8 Director **Scott Blundo, PGA**; Western Director **Martin Chandler, PGA**; Tournament Chair **Mike Morrone, PGA**; and Past Presidents **Andy Weissinger, PGA**; **Kenny Clark, PGA**; **Frank Hedderich, PGA** and **Tom Barry, PGA**.

MAPGA Staff: Executive Director **Jon Guhl**

Absent: Honorary President **Dan Capozzi, PGA**; Director-at-Large **Brady Noland, PGA**; Central Director **Mark Lynch, PGA**; Eastern Director **Bill Ranson, PGA**.

President Graber called the meeting to order at 7:58 a.m.

President Graber introduced Scott Blundo, PGA (CCV) as the new Chapter A-8 Director. Graber asked one of the Past Presidents to swear Blundo in during the meeting, and Kenny Clark was chosen for the honor.

The Board discussed the sponsors for the meeting and how the process would work today. They also discussed how the overall sponsorship looked for the entire season and that they were pleased with the added money for the year.

President Graber went through the speaking points and assigned Board members specific tasks. Graber mentioned that Greg Stenzel would be present so there would be ample opportunity to ask questions of Greg.

The planned panel discussion involved Player Development. Secretary Relan, as moderator for the discussion, asked if there were any specific questions anyone felt needed to be asked. Guhl mentioned that we sometime discuss Player Development as a high level “good for the game” topic, and not enough about what a revenue generator Player Development can be. He suggested Adam ask the panelists about specific programs and the money they can generate. A discussion ensued with examples of this revenue generation.

The meeting was adjourned at 8:27 a.m.

Respectfully submitted,

Adam Relan, PGA
Secretary