MAPGA Tournament Committee Meeting Minutes

Wednesday March 24, 2021 - Zoom Call

Present via conference call – Joy Bonhurst, PGA; Kevin Haney, PGA (Chair); David Hutsell, PGA; Mike Morrone, PGA; Troy Thorne, PGA; *MAPGA Staff* – Jon Guhl; Andrew Gridley; Bob Heintz, PGA; Eric Southard; Collin Elphic

Absent: Brice Busse, PGA; Joanna Coe, PGA; Eli Mireles, PGA; Dirk Schultz, PGA

2022 Schedule Change/Wells Fargo Qualifiers:

The Section will be hosting the Wells Fargo PGA Tour event in 2022. The Section has not had a PGA Tour event in a while so we are expecting a large number of participants in the qualifiers. There could be two pre-qualifiers and then the Monday qualifier in late April. Mid to late April is usually when the Match Play and Scramble events are held for the Section. The TC agreed to move the Match Play back to the fall of 2022. This will also help with seeding as they will be based on current year standings and not based on previous year points.

Pro Scratch and Pro Net for 2022:

The Pro Net and Pro Scratch have been a struggle getting sponsors and host sites. The Majority of the Tournament Committee agreed to the idea of keeping the Pro Scratch and then changing the Pro-Net into a Pro-only Stroke Play event. This will start in 2022.

MAPGA Tournament Committee Meeting Minutes

Thursday, November 19, 2020 - Zoom Call

Present via conference call – Joy Bonhurst, PGA; Brice Busse, PGA; Joanna Coe, PGA; Kevin Haney, PGA (Chair); David Hutsell, PGA; Eli Mireles, PGA; Mike Morrone, PGA; Dirk Schultz, PGA; Troy Thorne, PGA;. *MAPGA Staff* – Jon Guhl; Andrew Gridley; Bob Heintz, PGA; Eric Southard

Match play format

• There will now be no qualifying round. Seeds will be determined based on Open Player of the Year points. New players coming in the Section will be seeded at the end of Player of Year Points. Defending champ will still be the #1 seed.

Tournament Player Program

• After not implementing this program in 2020, mainly due to COVID, the TC has decided to put this program into effect for 2021. The cost will be \$75 which was the original plan, with an increased perevent tournament fee for those who choose not to join.

2021 schedule

• Bob Heintz has most of the Section Events scheduled for 2021. Still need date and location for Players Cup, Match Play, and the Assistant Champ.

Future of the Sr-Jr

• There was some discussion about possibly sunsetting the Senior-Junior event as participation has been lowering each year and had such success with the Individual Stroke play event that took place for COVID reasons in 2020. The TC decided however to keep the Senior-Junior.

POY points for National events.

• There was some confusion as to when to award Player of the Year points for National events as some events have multiple cuts. The TC decided to stay with current plan and to continue awarding POY points for making the 36-hole (first) cut.

Senior Division at the Team Champ

• Idea was brought to the TC that creating an all-senior division at the Team Champ would bring more participation to event. The TC determined to NOT implement aSenior Division at the Team Champ and to continue playing this event as it is with tees being based on age.

Senior Tees at Section Championship

• The TC all agreed very quickly that there should be NO Senior Tees at the Section Championship. If there were the number of qualifying spots would go down as well as PGA Tour money. There is a Senior Championship for this exact reason.

Shorts Policy

• The TC voted to expand the shorts policy in that players may wear shorts at any event at any time of the year, granted the host facility approves. Previously the rule was shorts were only allowed in June, July and August events. This will need to be approved by the MAPGA Board of Directors.

Cart Rules for 2021

• If players want to ride together in team events, they will have that option. Players will have the option when registering for team events to choose if they are comfortable sharing a cart with a partner they may have ridden in a car with or event shared a hotel room with.

2020 Business Plan

- Keep Past Champions dinner at PC
- Women's Champ Increase field size, maybe do a Pro Am the day before. This would be a good way to get female members out to play, get a practice round in for the Pros and also possibly increase the purse size.
- Keep same plans for the Top Golf event where we use two locations, Top Golf Loudoun and Top Golf Richmond. The hope is to get 40 teams at both locations.
- Pro Am still trying to happen next year 2021. Koehler October 2021 around Ryder Cup. Signature Trip Ireland trip in 2021 may be up in the air, possibly to 2022. Kevin Taylor wants to continue trying a Vegas Pro Am and is willing to spearhead the efforts.

MAPGA Tournament Committee Meeting Minutes Date: Friday, November 1, 2019 Location: MAPGA Conference Call

Present via conference call – Joy Bonhurst; PGA; Sean English, PGA (Chair); David Hutsell, PGA; Brice Busse, PGA; Kevin Haney, PGA; Dirk Schultz, PGA

Absent: Greg Scott, PGA; Mike Wood, PGA

MAPGA Staff – Executive Director Jon Guhl; Assistant Executive Director Kurt Knapper; Tournament Director Bob Heintz; MAPGA Asst Tournament Director Eric Southard.

Chair English called the meeting to order at 10:05 AM. This is his last Tournament Committee meeting as Chair. English welcomes two newest members to the TC, David Hutsell and Brice Busse. Hutsell was appointed as the new Northern Chair, and Busse was named the Central Chair.

Kurt Knapper gave an update on sponsorship. Being the end of the year, Knapper is working on renewals. Evolve Golf has agreed to a multi-year deal as well as a few others for one year. Knapper stressed the importance of our members stopping by the Sponsor Fair at the Section Fall Membership meeting in November.

Bob Heintz gave the TC a review on how things went for the 2019 Season. Tournament rounds were up 3.5% even with one of the biggest events being cancelled (Scramble). The inaugural Stroke Play Championship had 40 more players than the event it took over for (Teaching Professional Champ).

Two conduct violations and a refund request were discussed by the Tournament Committee and adjudicated.

Bob Heintz discussed the 2020 Tournament Schedule. The Players Cup will be held at the end of September due to the National Senior Professional Championship being held in the middle of October (normal time frame). Most of the Section schedule is set just a few details being finalized for 3-4 events.

Lastly, Sean English thanked everyone for all their support on the Tournament Committee. This was English's last meeting at Tournament Chair. Kevin Haney will take over as Tournament Committee Chair starting November 18, 2019.

Bob Heintz asked the new TC to think over future topics such as eliminating the qualifier round for the Section Match Play, letting caddies and spectators ride in players carts, players walk if they desire, and whether the Top 42 Rule should be eliminated or shrunk. These were all issues that can/will be brought up by and voted on by the new committee.

The Next Tournament Committee Meeting will be determined later.

The meeting was adjourned at 11:19 AM.

MAPGA Tournament Committee Meeting Minutes Date: Thursday, January 17, 2019 Location: MAPGA Conference Call

Present via conference call – Joy Bonhurst, PGA; Sean English, PGA (Chair); Mark Evenson, PGA; Steve WenPetren, PGA; Kevin Haney, PGA; Dirk Schultz, PGA; Greg Scott, PGA; Mike Wood, PGA

MAPGA Staff at Section Office – Executive Director Jon Guhl; Assistant Executive Director Kurt Knapper; Tournament Director Bob Heintz; MAPGA Tournament Asst Director Eric Southard

Chair English called the meeting to order at 9:00 AM.

Recording 00:00:20

Kurt Knapper gave an update on sponsorship. Have four signed agreements. Over a dozen have been sent out waiting for signatures. Preparing for the PGA Show, and have over 65 meetings scheduled with sponsors.

Recording 00:03:14

Bob Heintz gave an update on the 2019 Rules of Golf and MAPGA Hard Card. At each spring chapter meeting, there will be a one hour presentation on some of the major new rules. Jeremy Greiner, PGA will be the new Rules Chair from Virginia. Greiner and Heintz have been working to update the MAPGA Hard Card. English encouraged the TC members to present any rulings or discussions that come up throughout the year so the TC can stay ahead of the curve with all the rule changes.

Recording 00:17:40

The next topic discussed was the Pro-Net. There was a discussion about possibly teaming up with Pella and Montgomery CC to use as the Pro-Net, but schedules didn't work out. The TC all decided that the Pro-Net will be on June 24th at Evergreen CC.

Recording 00:22:19

TC talked about Entry Fees for each event. There was discussion whether to have a set amount automatically go to the purse, and then work backwards with expenses. There was also discussion of having a set entry fee for number of holes played, then increasing depending on costs from each course. Heintz and English will discuss options on how to handle entry fee and purse then present to the TC to have a final vote.

Recording 00:45:05

Last TC meeting the discussion of shorts came up and was presented to the Section Board. The Board of Directors voted 7-7, so the TC is re-wording their proposal and hope to re-submit to the Board of Directors shortly.

The Next Tournament Committee Meeting will be determined later.

The meeting was adjourned at 10:09 AM

MAPGA Tournament Committee Meeting Minutes Date: Wednesday, November 2, 2018 Location: MAPGA Conference Call

Present via conference call – Joy Bonhurst, PGA; Sean English, PGA (Chair); Mark Evenson, PGA; Steve WenPetren, PGA; Kevin Haney, PGA; Dirk Schultz, PGA; Greg Scott, PGA

Absent: Mike Wood, PGA

MAPGA Staff at Section Office – Executive Director Jon Guhl; Assistant Executive Director Kurt Knapper; Tournament Director Bob Heintz; MAPGA Tournament Program Administrator Eric Southard

Chair English called the meeting to order at 9:00 AM.

Recording 00:00:15

Kurt Knapper gave an update on sponsorship. Looking to secure sponsors for 2019.

Recording 00:01:41

Sean English brought up the topic of changing the Head Pro/Teaching Pro eligibility. After much discussion, it was determined that this event will be a stroke play event allowing all members and apprentices to play in. Since all members and apprentices are playing in the event, this will mean that this will be a POY event and we take away the points in the Assistants Championship. There will be a separate division for Head Pros so that event will still technically be continued. POY points will be awarded as one event and there will be two separate purses (main event and Head Pro event).

Recording 00:21:40

The next topic discussed was the format of the Pro Scratch as pace of play has been an issue for this event. The TC decided on making this event a Stableford event and score will be team aggregate. There will be POY points. There will be a Pro Purse, Amateur Purse, and Team Purse. The entry fee will now be \$300.

Recording 00:40:00

TC talked about POY in State Opens. Current POY takes the best result from either State Open result. For example, if someone finishes 2nd in the MD Open and 15th in VA Open, we take their points from the MD Open. 2nd place would receive 285.04 and 15th place in the VA would receive 104.08. This means that we would take the higher place and it they would receive 285.04. New Proposal: Players get points from both events, so that players would get 389.12. After a very close vote, the TC decided to keep things the same, players will receive points in only One of the State Opens.

Recording 00:51:05

Next, the TC discussed Player of the Year and Women's PGA Majors. KPMG Women's Championship will be added to the MAPGA Open POY and Women's POY. If a female makes the KPMG Women's Championship she will receive 100 points. US Senior Women's Open will be 150 if you qualify and an additional 100 if you make the cut and Senior LPGA Championship will be 100 for qualifying and additional 150 to make the cut. These points will be added to the MAPGA Senior POY but not Women's POY.

Recording 00:56:08

A few years ago the TC moved the percentage to 82% to increase participation and have seen a decrease in rounds for women. It was determined to try and keep the percentages between 80% and 84%

Recording 01:08:12

The final topic discussed was whether players should be allowed to walk during their rounds.

The TC decided to keep everything the same. Players are encouraged to ride and the bags are supposed to stay on the cart.

Recording 01:20:00

The TC decided that the POY payouts at the end of the year will be Top 15, Top 7, Top 2.

The Next Tournament Committee Meeting will be determined later.

The meeting was adjourned at 10:45 AM

MAPGA Tournament Committee Meeting Minutes Date: Tuesday, March 27, 2018 Location: MAPGA Conference Call

Present via conference call – Joy Bonhurst, PGA; Sean English, PGA (Chair); Mark Evenson, PGA; Mike Wood, PGA; Steve WenPetren, PGA; Kevin Haney, PGA; Greg Scott, PGA; and Dirk Schultz, PGA

MAPGA Staff at Section Office – Executive Director Jon Guhl; Assistant Executive Director Kurt Knapper; Tournament Director Bob Heintz; MAPGA Tournament Program Administrator Eric Southard

Chair English called the meeting to order at 10:04 AM.

Recording 00:00:15

Bob Heintz gave an update on the 2019 schedule. Belle Haven will host the Section Assistant Championship on July 29-30. Woodmont is hosting the Section Professional Championship September 16-18. Spring Creek is hosting the Players Cup. Two events that are just about finalized for 2019 are the Team Championship being held at Salisbury CC and the Four-Ball event being held at River Bend Club. Heintz reminded the TC that the PGA Championship is being moved to May so the 2019 schedule will be a little different going forward.

Recording 00:05:10

Kurt Knapper provided the TC with an update regarding sponsors for the 2018 season. Total sponsorship dollars are up from previous years and there are still multiple sponsors who are close to agreements. Knapper hopes to get more sponsors from the corporate realm as well moving forward. Jon Guhl reminded the TC that National Car Rental is no longer sponsoring the Pro-Scratch and Pro-Net therefore the purse is down currently for those events, and the continued existence of these events will need to be monitored.

Recording 00:11:20

Jon Guhl discussed the rationale for the \$25 Admin Fee for Tournaments. Over the years, the Section has absorbed overhead fees previously paid for by Tournament Department. The Admin fee is an attempt to reimburse less than half of the overload costs.

Recording 00:15:55

Next, English discussed the Las Vegas Pro-Am and the question of alcohol and shorts being allowed. With it being out of the Tournament Season, the Tournament code of conduct will NOT apply.

Recording 00:27:00

The Section staff then provided background of the process of signing up for the Senior Championship. After much discussion about the Quarter Century Championship, the TC voted to keep the event going, but there will only be one division not two divisions (50-59, 60+). There will be a nominal purse set at a later date. Most likely going to pay \$150 for 1st, \$100 for 2nd, and \$50 for 3rd.

Recording 00:45:30

After a lengthy discussion, the TC voted that any professional, regardless of age is eligible to win the Senior Championship trophy. There will be a total six possible divisions 50-59; 60-69; 70+ (3 for men and 3 for female). Yardages will be broken down as 50-69 Men, 70+ Men, 50-69 Women, 70+ Women. Purse will be broken down 50-59 Men, 60-69 Men, 70+ Men, 50-59 Women, 60-69 Women, 70+ Women. There must be at least 3 players to in order to create one of these six divisions. There have not been enough women for separate divisions in recent years.

Recording 01:15:00

Last, Brian Dix of the APA asked for the input of the TC regarding Senior Tees for the APA. A recommendation was made that the APA follow what the Section does for setting up yardages and tees for the Assistants Championship. Haney mentioned that the host Pro should help Dix when setting these yards.

The Next Tournament Committee Meeting will be determined later.

The meeting was adjourned at 11:32 AM.

MAPGA Tournament Committee Meeting Minutes Date: Tuesday, November 28th Location: MAPGA Conference Call

Present via conference call – Joy Bonhurst, PGA; Sean English, PGA (Chair); Mark Evenson, PGA; Mike Wood, PGA; Steve WenPetren, PGA; and Kevin Haney, PGA

Absent – Dirk Schultz, PGA; Greg Scott, PGA.

MAPGA Staff at Section Office – Executive Director Jon Guhl; Assistant Executive Director Kurt Knapper; Tournament Director Bob Heintz; MAPGA Tournament Program Administrator Eric Southard

Chair English called the meeting to order at 10:15 AM.

Recording 00:00:15

Sean English welcomed new Tournament Director Bob Heintz to his first official TC meeting and thanked him for all his hard work so far.

Recording 00:00:55

The TC re-visited the idea of having Senior Tees in the Section Professional Championship. PGA National does allow this, but cautions that those that play Senior tees will not count towards PNC spot calculation, added money for the Section Championship, nor PGA Tour money. Everyone agreed to <u>not</u> have Senior Tees at the Section Professional Championship.

Recording 00:04:30

The TC voted that starting in 2018, the Match Play event will now be a 64 seed tournament. This would allow more people to actually play a match, unlike in previous years where only the top 32 play a match. The first day will be a morning shotgun to determine seeds (defending champion Yong Joo is the #1 seed). Afternoon of the first day would be 32 matches. Second day will be 16 matches in the morning and 8 matches in the afternoon. The quarterfinals will be played on the players own. The final four will remain the same with the MAPGA Staff running at a later date.

Recording 00:11:35

The next item discussed was scheduling of tournaments and how it is done between the other organizations within the Section. After talking to some players from the APA, they can't find great dates to host tournaments. The TC agreed to have the APA Tour Championship being played alongside the Players Cup. There will be separate fees and for those that only want to play in the APA Championship they will tee off earliest.

Recording 00:19:20

The next topic the TC discussed was the Top 42 Rule and whether it should be changed for certain team events. The TC decided to keep the Top 42 Rule in effect for all team events, including the new Four Ball event (old Facility Champ). The TC also agreed that any new member transferring into the Section will be reviewed on a case by case basis to determine if that individual should be put into the Top 42 categories based on performance in the other Section.

Recording 00:29:19

Next, the TC went over whether tournaments should go back to tee times for some events instead of shotguns. The idea is that tee times provide more of a "championship feel", unlike a shotgun event that feels more like an "outing". After much discussion, it was determined that there are Pros and Cons to each starting format, so the TC decided to keep things as they currently are (current count for Section tournaments was 8 tee time, 7 shotgun events). Team events will mainly be Shotgun starts, and

Championships will be Tee times. There is a possibility of changing the starting format of an event this year to gage the impact it may have on participation.

Recording 00:47:50

Bob Heintz went over an update of the 2018 Schedule. The TC also discussed pricing for certain events at certain courses. This will be judged on a case by case basis.

Recording 01:01:05

Bob Heintz brought up the idea of possibly starting a Pro Am in Las Vegas and/or with sponsor Streamsong. Kurt Knapper will take the lead on getting info regarding a Streamsong Pro-Am and Bob Heintz will take the lead on the Las Vegas Pro Am. These Pro Ams would be during the shoulder season.

The Next Tournament Committee Meeting will be determined later.

The meeting was adjourned at 11:23 AM.

MAPGA Tournament Committee Meeting Minutes Date: Tuesday, September 12, 2017 Location: Conference Call

Approved – 10-9-17 via Conference Call

Present via conference call – Sean English, PGA (Chair); Mark Evenson, PGA; Mike Wood, PGA; Dirk Schultz, PGA; Joy Bonhurst, PGA; Greg Scott, PGA; Steve WenPetren, PGA; and Kevin Haney, PGA

MAPGA Staff at Section Office – Executive Director Jon Guhl; Assistant Executive Director Kurt Knapper; Tournament Director Jeremy Greiner, PGA; MAPGA Junior Golf Director Bob Heintz; MAPGA Tournament Program Administrator Eric Southard (via conference call)

Chair English called the meeting to order at 10:06 AM

Recording 00:00:00

English welcomed Steve WenPetren to his first official meeting as Central Chapter Tournament Chair. and then went through the informational points as listed on the agenda. Of note with regard to the schedules is the fact that the 2018 and 2019 PCs will be in September, creating a hole in the month of August. Also the 2019 PNC will be in April with the 2019 PGA being May 16-19.

English assigned responsibility to various committee members the responsibility of scheduling various Section and Chapter events.

Recording 5:50

English welcomed Knapper to the Section and mentioned he hoped to have the schedule ready for the sponsorship committee by mid November. Knapper mentioned he was working on fulfilling all the requirements from 2017 sponsors and renewals for 2018. He also hopes to expand sponsorships in terms of multi-year deals and non-golf sponsorships.

Recording 8:00

Guhl gave a summary of the transition that will occur as Greiner steps down as Tournament Director and Heintz takes over. The official start date for Heintz as TD will be November 1. Greiner will be on board until roughly Oct 31 and the end of the final event of the year, although he may take some time occasionally to work on his independent sales representative position. A search will be launched for Heintz's replacement soon.

Recording 11:48

Most of the rest of the meeting was spent talking about several conduct violations. Of particular concern was a professional who not only wore shorts to two pro-ams, but that may have falsified his amateurs' handicaps. This one issue will need to continue to be discussed after more investigation.

Recording 49:10

After a relatively short discussion the Tournament Committee decided that if a player from another Section comes into our Section, that player's ranking on the previous Section's player of the year list will be used with our Top 42 Rule. So if the player was in the Top 20 of previous Section's list (whether Regular, Open, Senior, Women, Assistants, etc.), then that player would not be permitted to pair up with one of the MAPGA's Top 42 players. This would also mean the Top 42 list would expand to 43 or more depending on how many new players come into the Section.

Further consideration may need to be given to new players who do not have a PGA of America based playing record. One suggestion was to say that before any player can be paired with a Top 42 player, they must have some sort of MAPGA playing record, presumably by having played in an MAPGA POY event.

It seemed most Tournament Committee members wanted to separate new players from a previous Section with a record, versus new players who have no record.

Open Forum

Recording 57:30

The Board Planning Session is slated for October 10th and English welcomes any suggestions from the Committee to present to the Board.

English asked the Committee to review the topics under Future Discussions

The Next Tournament Committee Meeting will be another conference call on Columbus Day, Monday October 9th from 9:00-10:30AM.

The meeting was adjourned at 11:06 AM

MAPGA Tournament Committee Meeting Minutes Date: Tuesday, January 17, 2017 Location: Conference Call

Approved – 10-9-17 via Conference Call

Present via conference call – Sean English, PGA (Chair); Joy Bonhurst, PGA; Mark Evenson, PGA; Greg Scott, PGA; Mike Wood, PGA and Kevin Haney, PGA

MAPGA Staff at Section Office – Executive Director Jon Guhl; Assistant Executive Director Thomas Hutton, PGA; Tournament Director Jeremy Greiner, PGA

Chair English called the meeting to order at 9:05 AM

Recording 00:00:00

English went through the Section events schedule noting that we still need to find a date/site for the Head Pro/Teaching Pro Championships. Monday, September 25th might be the best day, but all possible days have draw backs in one way or the other. While site selection had been focusing on the Northern Chapter, at this point it can go anywhere.

Recording 00:12:30

Hutton provided a brief sponsor update and the meeting agenda the staff has for the upcoming PGA Merchandise Show. More agreements have been solidified this year than in past years and that should allow staff the opportunity to look for new partners.

Recording 00:19:50

English reminded that each Tournament Committee member should have a group of 3-5 persons on whom the committee member should rely to provide feedback and solicit opinions from other MAPGA Professionals. The idea is to make sure we are representing the interests of all MAPGA Professionals, not just the TC members.

Recording 00:22:00

The Tournament Committee voted to allow seniors age 70 and over to play from a more forward set of tees in the several of the individual stroke play events that have optional Senior Divisions. The events are the Pro-Scratch (amateurs too), the Pro-Net, the Head Professional Championship, the Teaching Professional Championship, and the Players Cup. Men will move up to the same tees as the women's Regular Division and any females will move up approximately 8% from the women's Senior Division yardages. The Pro-Net will be slightly different with 70 year old professionals in the Senior Division and male amateurs age 60 and over being able to move up by 7% over the Regular Division yardages.

Any 70 year old who moves up will still be part of the Senior Division 60 and over sub group (or 50 and over if no 60 and over sub group exists) in terms of prizes and these players WILL be eligible for Senior, and if applicable Women, POY points.

In 2016 a similar initiative was introduced with four of the team events: the Scramble, Senior Pro-Junior Pro, Facility Championship, and the Team Championship

Recording 00:38:15

The committee discussed establishing a rotation of several (Club Car) courses to host the Professional Championship once every ten years. After much consideration, it was felt the best thing to do is to work towards that rotation, even though we are not able to hold the clubs to that rotation. While there would be several limitations that would need to be considered before holding the PC at a "walking" club, the TC was not against the idea of trying to go to such a club.

Recording 00:51:50

English mentioned that the tournament survey reports indicated our professionals would play more if there were more Pro-Ams. He would like to see if there is a way to put together a series of Pro-Ams. Perhaps in a lower populated area. There might be a sponsor somewhere interested in such a series as it would involve amateurs. The event(s) would be run by the facilities itself.

Recording 01:04:00

The next meeting is scheduled for another conference call on Tuesday, February 28th at 9:00 AM.

The meeting was adjourned at 10:15 AM

MAPGA Tournament Committee Meeting Conference Call Tuesday, June 7, 2016 Meeting Minutes

Present via conference call – Sean English, PGA (Chair); Joy Bonhurst, PGA; Kelly Crovo, PGA; Mark Evenson, PGA; John Francisco, PGA; Geoff Montross, PGA; Greg Scott, PGA; Mike Wood, PGA; John Francisco, PG

Absent - None

MAPGA Staff – Executive Director Jon Guhl; Tournament Director Jeremy Greiner, PGA; Tournament Program Administrator Eric Southard

(Recording @00:00:10)

Committee Chair English called the meeting to order at 8:36 am. He thanked everyone for being able to make the meeting. English welcomed Joy Bonhurst to the Tournament Committee who will be replacing Ashley Grier who has moved to the Philadelphia Section.

(Recording @00:00:23)

English asked that each member of the TC review the surveys from the Senior-Junior, Scramble, and Match Play and provide feedback.

(Recording @00:02:45)

The TC discussed running an optional day 2 buy in for certain events (Professional Championship, Assistant Professional Championship, Players Cup, Senior Championship, and Team Championship). Everyone was in favor of this, but wanted to make sure the MAPGA staff could still perform their normal duties focused on the top portion of the field. After much discussion, everyone agreed on the bottom 40% being eligible for the day two optional buy. We will put this optional contest on the TIP of the tournaments as well as promote it in the emails to the players the Friday before the event. Jon Guhl suggested to not have the optional day two contest in the Professional Championship as we already have everyone in the Skins game and that adding this day two contest will be too complex for the Professional Championship. We will try it out at the Assistants Championship with the starter asking players teeing off first if they want to be in the day two optional contest and the event will be all cash pay in and pay out.

(Recording @00:25:55)

Next topic was about revising the procedure for Skins game if there is no outright skin. This has happened twice already in 2016. The Committee decided that if there is not a clear skin, the money will be donated to a local charity. This changes the previously existing policy.

(Recording @00:31:45)

Next the Committee discussed whether there should be a limitation on the number of groups allowed when an event is a shotgun start. Everyone agreed that they don't want to turn players away, especially if they sign up before the deadline. Greiner mentioned it would be tough to turn the event into a tee time event five days before the event when people have already made plans and are anticipating a shotgun start. After much discussion, the Committee agreed that they are comfortable with English and Greiner making the call whether to change the event from a shotgun start to a tee time event once the deadline has passed.

(Recording @00:41:11)

For Pro-Scratch and Pro-Net, the Committee decided that it would it be better to go with a 12 day deadline, like the Pro-President, to reduce the chance of a pro having to tell an amateur the team is out. Greiner and Evenson talked about the importance of not wanting to have an Amateur bumped out and leave a bad impression about the MAPGA.

(Recording @00:56:23)

Currently, the Team Championship and Scramble are played at 27 hole facilities, and that somewhat limits our site choices. Montross brought up the idea of putting together a list of all facilities in the MAPGA that have 27 holes, and contacting them for playing in the Scramble and Team Championship. The Committee decided that the Scramble could be played at an 18 hole facility, if needed but it is best to keep the Team Championship at a 27 hole facility.

(Recording @01:08:09)

Next, English talked about the sites for the 2017 season. The Professional Championship will be held at Baltimore Country Club in September. English asked each chapter chair to start thinking about sites in their chapter for the 2017 season and report them to Greiner.

(Recording @01:18:55)

Lastly, the Committee talked about the general survey questions that will be going out in soon to the members. The main questions are how can we get more people to play and why aren't more people playing? Crovo and Evenson mentioned that time is the biggest factor in members not playing. Crovo made the point of the more you spread out the events, the more people will show up and said the TC is doing the right thing so far. English asked that each member of the TC review the surveys we have done so far and provide feedback. English and Greiner are going to finalize the general survey questions and have the Committee approve and then send it out within a few weeks.

(Recording @01:32:00)

No new business and the next meeting would be around the Professional Championship in mid-August. The meeting was adjourned at 10:09

MAPGA Tournament Committee Meeting Conference Call Tuesday, February 23, 2016 Minutes Approved

Present via conference call – Sean English, PGA (Chair); Kelly Crovo, PGA; Mark Evenson, PGA; Geoff Montross, PGA; Greg Scott, PGA; Mike Wood, PGA.

Absent - Ashley Grier, PGA; John Francisco, PGA

MAPGA Staff – Executive Director Jon Guhl; Assistant Executive Director Thomas Hutton, PGA; Tournament Director Jeremy Greiner, PGA; Tournament Program Administrator Eric Southard

(Recording @00:00:10)

Committee Chair English called the meeting to order at 8:34 am. He thanked everyone for being able to make the meeting. English welcomed Scott and Francisco to the Tournament Committee. There are now eight members to the Tournament Committee and English will work to guide the Committee in decision making and vote only when necessary.

(Recording @00:02:10)

The January 11, 2016 Tournament Committee Meeting minutes were approved

(Recording @00:02:30)

The Team Championship will not be held at Salisbury Country Club this year. Greiner mentioned that he has been in contact Kelly Hall, PGA at Hermitage Country Club about possibly hosting the Team Championship this year. Greiner hopes to hear back from Hall within a week or two. If Hermitage is unable to host the event, other possible locations include Shenandoah Valley Golf Club, Lansdowne Resort and Turf Valley Resort.

(Recording @00:06:44)

Next English talked about the allocation of PGA Tour Money and mentioned that he, Hutton and Greiner put together an outline of where the money will be going, but wanted the Tournament Committee to see the outline before making any final decisions. There is about \$6,000 more in PGA Tour money than last year, which is a set amount per Section plus an amount based on the five-year average participation in each Section's Professional Championship. The Section also received bonus money from National Car Rental for MAPGA staff fulfilling certain tasks in a timely manner, the State Open of Virginia, and Polo Golf due to the Ryder Cup. The English and the Section Sponsor Committee, with staff recommendation, decided to give \$4,000 to each chapter this year to use as added money for its tournaments (up from \$3,000 last year). A question was raised about the possibility of using some of that money to somehow attract potential sponsors, such as using it to pay for the entry fee for the Pro-Scratch or Pro-Net. The idea of rewarding any pro who brings a potential sponsor to an event was a good idea, but it was not a necessity the entry fees come out of added money. As with last year,

OMEGA will give each Section \$10,000 dollars, and as with last year \$5,000 will go to the Player of the Year races and the other \$5,000, will go towards the Players Cup.

With regard to the Match Play Championship, the Committee as a whole felt the highest priority should be to make sure first place is worth at least \$2,000, but that hopefully anyone who made it to match play received back at least the entry fee.

(Recording @00:44:33)

Greiner talked about the possibility of changing the current MAPGA cell phone policy. The cell phone policy that has been in place states that a participant's cell phone must be turned off during the stipulated round unless there is a good reason to keep the phone on. Greiner made note of a new Decision in the Rules of Golf that allows you to use an electronic device, such as a smart phone, for apps that assist with measuring distance, including the MAPGA's BlueGolf app. There is also a new BlueGolf app for Tournament Directors to help with pace of play issues and allow live scoring, therefore it may be beneficial to revise the MAPGA cell phone policy to allow participants to use their phone during events. A concern was raised about making phone calls during the round, so it was proposed that the policy effectively prohibit phone calls. MAPGA staff will type up a draft of a possible new cell phone policy and have the Committee vote on it.

(Recording @00:52:00)

English talked about whether we need to change the definition of a pick-up game. With the move to eliminate any required sanctioning fee, it may not be necessary. The heart of the matter is at what number of MAPGA Professionals does the Committee and the Board become concerned that the Tournament Rules and Policies be followed (mainly the dress code and alcohol policies), and does it make a difference if you are talking about an event that is PGA Pros only versus PGA Pros and others? More thought will be given to this issue by English and others.

(Recording @00:57:03)

The next topic was to figure out survey questions that would be sent out after events that would help answer the questions of how can we get more people to play and why aren't more people playing? The committee came up with some good ideas such as also trying to see if anyone has ever reached out to a potential sponsor and where do you view our sponsors on the level of importance within playing tournament golf. Other questions were: what matters most to you, the venue, social aspect, purse money or level of competition, how many events did you play in last year? The committee will work to finalize these questions hopefully by the first tournament on March 21st. The idea of possibly adding more events to the month of July surfaced and the committee mentioned the possibility of playing a Pro-Am on the Monday of the Maryland State Open so long as it does not affect it. English will talk with Kelly Newland from the Maryland State Golf Association to see how this might impact them.

(Recording @01:29:09)

Next, Greiner brought up the idea of asking each player from the Top 42 POY list for a song to be part of a playlist for music at registration or on the range before shotgun events. English thought it may be easiest for the staff to create a playlist and allow people at events to suggest songs that would be added to the playlist throughout the year.

(Recording @01:35:04)

English thanked everyone for their hard work and mentioned that the next meeting or conference call will be slated for some time in the next couple of months.

The meeting was adjourned at 10:18

MAPGA Tournament Committee Meeting MAPGA Section Office – Stafford, VA Monday, January 11, 2016 Minutes Approved 2-23-16

Present – Sean English, PGA (Chair); Kelly Crovo, PGA; Mark Evenson, PGA; Geoff Montross, PGA; Mike Wood, PGA.

Present via conference call – MAPGA President Matthew Schulze; PGA; Ashley Grier, PGA

MAPGA Staff – Executive Director Jon Guhl; Assistant Executive Director Thomas Hutton, PGA; Tournament Director Jeremy Greiner, PGA; Tournament Program Administrator Eric Southard

(Recording @00:00:10)

Committee Chair English called the meeting to order at 10:03 am. He thanked everyone for being able to make the meeting.

(Recording @00:00:40)

The November 30, 2015 Tournament Committee Meeting minutes were approved

(Recording @00:01:40)

English reviewed items that were discussed at the Board Planning Session on December 14-15 at the Section Office. English made note of a possible committee being created that would communicate with other golf associations in the Mid-Atlantic region to discuss the possibility of creating a Middle Atlantic women's open and Middle -Atlantic senior open, or some other event that involves professionals and amateurs from VA and MD and perhaps beyond. The committee would consist of English, MAPGA Vice President JP Lunn, Northern Chapter President Jeff Maynor and two female MAPGA Members.

English mentioned the board decided to waive the fee of \$250 to host an Official Events (e.g. Pro-Ams) and that by dropping this fee it would encourage more Members to run Pro-Ams. The goal is to get all the Pro-Ams on the MAPGA website, promote the events, and get more amateurs looking at our site. The tournament committee plans to advise all members of this new policy at the spring Chapter meetings and the Section meeting. Last, English mentioned that Tim White will not be serving as the senior representative on the Tournament Committee this year and that John Francisco will take his place. There may be other changes to the TC representation.

(Recording @00:18:40)

The Tournament Committee then discussed their goals for the upcoming 2016 season. The first goal they came up with were to create a committee to talk with other local golf associations to try to establish a tournament working in conjunction with area golf associations. Second the TC wants to create add-ons at tournaments to enhance the experience of tournaments. They will present these ideas to the Board at the next Board Meeting on January 21, 2016. Last, the TC wants to grow

participation at tournaments by 5%. Although they hope new enhancement at tournaments will be attractive, they do not view this as the only way to grow participation.

(Recording @00:25:26) and (Recording @00:01:07 part II)

English expanded on ideas that he wanted to present to the Board at the Board Meeting on Thursday, January 21st. One issue was to return to the list of Conduct Violations for playing in an Official event that has not been sanctioned. The TC Committee agreed to do so. The best way to tell if an event is sanctioned is to see if it is listed on the website, then the event is sanctioned.

The TC Committee had another lengthy discussion about changing the definition of an Official Tournament and a "pick-up game". The main point is to determine when the Section cares about protecting the image of the PGA based on the number of MAPGA Professionals playing when it is MAPGA Professionals only and when it is MAPGA Professionals and non-MAPGA Professionals (e.g. amateurs), playing. The framework of an official tournament was defined as:

An official tournament is any event held within the geographic boundaries of the MAPGA and during the official tournament season that:

A) MAPGA PROFESSIONALS ONLY: Has 17 or more MAPGA Professionals only (Members and/or Apprentices in good Standing), No amateurs or "other" professionals

Or

B) MAPGA PROFESSIONALS AND OTHERS: Has 24 or more total participants, at least 17 of whom are MAPGA Professionals (Members and/or Apprentices in good Standing)

Membership classification is not a determining factor in the total number of participants. All facilities hosting an official tournament must employ a PGA Member or PGA Apprentice. An official tournament is subject to any tournament fees as listed in Article III, Section 1 of the Tournament Regulations and must adhere to other pertinent Regulations and Policies (e.g. Conduct Violations, Dress Code).

This will be discussed at the Board Meeting and hopefully a certain number will be figured out.

(Recording @01:07:15)

Assistant Executive Director Thomas Hutton gave a sponsorship and financial update. Hutton went through the signed agreements, verbal agreements, and proposals that have been sent out to sponsors regarding the 2016 season. Hutton is working with two independent sales reps to have tournaments named after each (Matthew Miskelly and Britt Sloan). English mentioned the possibility of new sponsor PXG. Evenson brought up the idea of reaching out to charities to partner with to possibly run a

tournament. Hutton again expressed the importance of the MAPGA Professionals growing relationships and providing feedback with potential partners. In particular, he is looking for help from MAPGA members with introductions to businesses that are potential non-golf partners for our programs and foundations. Perhaps there is a way to secure a set of season tickets (in exchange for golf) to one of the area professional teams that we could use to attract sponsors.

(Recording @01:44:09)

After re-addressing the field size calculations used in the POY formula, the TC Committee reversed a decision made at the November 30, 2015 meeting and voted on using the four year average field sizes for the POY formulas. Using the average field size in POY formula will give definite point values, saves time, and avoids any confusion. While a player may not receive the exact points he/she "should" have, based on actual field size, the differences will apply to everyone. This format had already been in existence for the State Opens, Head Professional Championship, Teaching Professional Championship and the Chapter Championships.

(Recording @01:54:40)

The committee talked about whether to increase the budgeted player fee from \$20-25 to \$25-30 per round. The committee decided that it would not increase the budgeted player fee, but that in some cases it will extend over the \$25 amount and Greiner has the ability to move the budgeted amount to \$30. If it exceeded that amount, then English, and any other appropriate individuals, will review the circumstance. The committee agreed that the course and date are the most important aspects of field size, and not so much the purse. The idea was raised to move the entry fee based on the cost, but it was pointed out that would allow the membership to figure out how the TC values facilities and that could ruffle some feathers.

(Recording @02:12:15)

The committee agreed that sending a survey out after each tournament was a good idea. The staff will come up with several general questions to submit to the TC to narrow it down to approximately 4-5 questions. Each tournament may have a few different questions related to that specific event, but for the most part the questions will be straight forward for all events. Electronic delivery was thought to be best as opposed to a paper version in scoring or both paper and electronic.

(Recording @02:23:00)

Southern Chapter representative Kelly Crovo announced that a Southern Chapter match play will take place this year. What is not known is if it will be a Four-Ball or an individual.

(Recording II @00:37:38)

The committee went over the upcoming Tournament Schedule for 2016. Most notably, the Section Championship moved from Golden Horseshoe (due to the regressing of the Gold Course) to Kingsmill Resort River Course for Monday, Tuesday, Wednesday and Williamsburg Club for Monday and Tuesday. The Facility Championship will be at Loudoun G&CC on June 20th. Two events mentioned that are still to

be decided on are the Pro Scratch which is set for either June 6 or June 13 and The Players Cup which is hopeful for October 3-4. The committee decided that if we are having trouble finding sites, it is not critical to keep to the Chapter rotation for events, provided that the site is close to the boundary line and the Chapter Tournament chairs involved agree to it. People will travel no matter the distance for better courses.

(Recording II @01:04:15)

The committee went over ideas on how they can accomplish their goal of increasing tournament participation by 5%. Thomas Hutton will be focusing on growing sponsors and making new relationships to increase purses. Another idea that was the possibility of having a subsidized dinner at Williamsburg Club after round 1 of Section championship. The dinner would include all MAPGA Professionals as well as family members, not just those who are in the event. This dinner would be a great way to meet and network with people. It would cost around \$10 per person to attend the dinner. The committee also brought up the idea of having a lunch at the National Car Rental Pro-Ams. The Committee will figure out an estimate for the dinner at the Section Championship and present it to the Board.

(Recording II @01:39:40)

Building off of the dinner and lunch idea, the committee thought of ideas to enhance tournaments and make them more enjoyable. A few ideas included roping off and having more signage for sponsors on the first tee, using stencils to paint the MAPGA logo on certain holes, having water, Gatorade, fruit, and snacks on tees, and having course prizes such as closet to the hole, long drive, etc. Ideas outside of tournaments included having music on the driving range, have a night time putting contest at an event, and a nine hole stroke play contest after the Match Play event for the participants who didn't qualify for the second round. Another idea was to allow the bottom 40% of the field in a multi-day event have a buy in for the subsequent round(s).

(Recording II @02:13:15)

The committee approved putting everyone in the skins game for the Section Championship. It will come out of the purse and will consist of two \$500 pools for each course for the first two days. Greiner also mentioned that the National BOD approved the idea of allowing PGA Sections determine the deadlines for their three national qualifier events. The TC had said that if that happened, the deadline for the Section Championship would be August 3rd, unlike previous years when the deadline for the championships were set by National. There was additional discussion about possibly holding other tournaments, looking at the traditional dates events are held, and doing events with other Associations and/or Sections. Each TC member is asked to come up with a few general questions for a Section wide survey on Tournaments.

(Recording II @02:56:00)

English express his desire to have a meeting every other month, or at least a conference call. Next meeting is slated to be a conference call on February 23rd at 8:30 AM

The meeting was adjourned at 3:57

MAPGA Tournament Committee Meeting MAPGA Section Office – Stafford, VA Monday, November 30, 2015 Minutes Approved January 11, 2016

Present – Sean English, PGA (Chair); Kelly Crovo, PGA; Mark Evenson, PGA; Ashley Grier, PGA; Geoff Montross, PGA; Mike Wood, PGA.

Present via conference call – MAPGA President Matthew Schulze, PGA; Tim White, PGA

MAPGA Staff – Executive Director Jon Guhl; Assistant Executive Director Thomas Hutton, PGA; Tournament Director Jeremy Greiner, PGA; Tournament Program Administrator Eric Southard

(Recording @00:01:10)

Committee Chair English called the meeting to order at 10:05 am. He thanked everyone for being able to make the meeting. English announced that current MAPGA Communications Director Eric Southard will now be dedicated full time to tournaments as Tournament Program Administrator and that there will be no tournament intern this year. The MAPGA will have a Communications Intern starting in mid-January.

(Recording @00:01:40)

Tournament Director Jeremy Greiner and Executive Director Jon Guhl gave a brief orientation for the new Tournament Committee members, highlighting the fact that Committee members should expect to serve no more than two years. A summary of how tournament purses are calculated, including the expenses charged to an event and how that figures into the overall MAPGA budget, was presented.

English describe the process he and President Schulze went through to make up the membership of the Committee. Overall, English wants to increase participation and encourages each member of this smaller committee to reach out to as many members as possible before making decisions/votes. While it is unlikely that all votes will be unanimous, decisions made by the majority of the committee should be presented to the membership as a decision by the committee as a whole.

(Recording @00:28:17)

Assistant Executive Director Thomas Hutton gave a sponsorship and financial update. Hutton expressed the importance of the MAPGA Professionals growing relationships and providing feedback with potential partners. In particular, he is looking for help from MAPGA members with introductions to businesses that are potential corporate non-golf partners for our programs and foundations.

A long conversation ensued about how to elevate events, in particular pro-ams, so as to elevate the status of the PGA Professional.

(Recording @ 1:03:08)

The February 13, 2015 Tournament Committee meeting minutes were approved.

(Recording @1:03:41)

Baltimore Country Club has agreed to host the 2017 MAPGA Professional Championship on September 25-27th. This is a big change as the event is usually in August, so the MAPGA staff and Tournament Committee will need to communicate this to members early and often.

(Recording @ 1:07:50)

Greiner announced that there will likely be changes in the registration process for the three Section events that lead to National Championships (Professional Championship, Senior Professional Championship, and Assistant Championship). PGA National takes registration for all three events National sets the deadline for these events (normally three consecutive weeks in July regardless of when our event actually is played) so they can figure out the exact number of people signed up for all the Professional Championships across the country and can determine the number of spots and added money each PGA Section should receive for their Championships. It's not 100% approved, but National now wants to allow the Section to determine the deadline (presumably closer to the actual events so there isn't as much movement with the field size). For its part, National will use the average number of players who teed off for the previous five years at each of the Section's Championships to determine spots and dollar amounts. The Committee agreed that if this takes place, the new deadlines for the Senior Professional Championship and the Assistant Championship will be the Wednesday before the event and the Professional Championship will be two Wednesdays (12 days) before the event.

(Recording @ 1:21:18)

To avoid any potential conflict with the 2016 PGA Champ (July 28-31), we will run the Section Assistants Professional Championship on Aug 1-2. (We have 5 assistants scheduled to play in the June PNC that could make it to the July PGA: Hutsell, O'Connell, Clark, Grier, & Gertzberg.)

(Recording @1:25:17)

After a long discussion, the committee decided to reduce the fee to run an Official Event from \$250 to \$150 and every event will be permitted a Section wide email. The committee feels that there are a lot of official events, in the form of 10 or more MAPGA Professionals and at least one amateur, that take place but that are not sanctioned. The committee wants to look at this issue so that events like that are not violating the regulations. It looked at changing the definition of a "pick-up game". The current definition of a "pick-up game" is defined as 16 or fewer MAPGA Professionals (Members and/or Apprentices) in good standing (no participating amateurs or non-PGA professionals) playing for entry fees only will not be considered an official tournament. They shall not solicit nor play for added money. Perhaps that number should be moved to 32, or perhaps changed to say 32 or fewer with no more than 9 being MAPGA Professionals in good standing? Nothing official was determined, but English will bring this topic up at the Board Planning Session. [At the Board Planning Session, the Board decided to reduce the Sanctioning fee to \$0 and the email was moved to an option for a fee of \$100. This means the FRIENDS program may be eliminated totally, but at the least, mention of it will be removed from the Tournament Request Form.]

The committee discussed at length and decided that playing in an official event that has not been sanctioned should be returned to the list of Conduct Violations. The penalty for playing in an unsanctioned event will be decided on a case-by-case basis.

(Recording @2:55:30)

The committee voted to keep the format of the Match Play Championship where there is a qualifying round at stoke play that narrows the field down to 32 and then participants are assigned their first match as opposed to trying to expand the match play bracket to 64 and eliminating the qualifier (to keep the purse about the same). There is just no great way to do seedings and/or get the field down to 64 if 65 or more want to play. In addition turning people away from an event goes against trying to increase participation. The idea of having a second field for those who finished 33-48 or 64 was brought up, but that would really hurt the purse. [For 2016, the qualifier will be played at Stoney Creek – a 27 hole facility, we will work with the host site to allow any unsuccessful qualifier the option to play an addition nine holes after lunch on Monday for a separate fee.]

(Recording @3:14:40)

The committee decided that for the Pro Net any amateur age 60 and over will play from tees 7% up from the back tees at approx. 6050 yards. Previously for the Pro Net, there were only two sets of tees for all participants, one for males and one for females. Now there will be four sets of tees once taking in to account female players.

(Recording @3:32:29)

The committee voted to allow male seniors age 70 and over to move up to the female 49 and under tees for the Scramble, Senior Pro-Jr Pro, Facility Championship and Team Championship.

(Recording @3:38:50)

After much debate, the committee voted to keep the current format where both players on the team have to have Playing Privileges to play in the Facility Championship.

(Recording @3:57:30)

Tournament Director Jeremy Greiner and Assistant Executive Director Thomas Hutton talked about potential sponsor Looper – Caddies on Demand. They have offered to supply caddies and waiving the required fee (player(s) must pay the tip) at an event. The committee decided to wait for them to present their business at the Central Chapter Spring Meeting before going forward with using their services in an event.

(Recording @4:05:22)

The committee engaged in a lengthy and hopefully comprehensive talk concerning the current format for the Player of the Year points. First topic decided on was that it was not fair to allow players to receive POY points for participation in the National Assistant Championship. It gives an unfair advantage to A-8s.

Next, the committee decided to keep the rule as it was established towards the end of the 2015 season that that in order to receive POY points, in stroke play you must complete the full event (or get as far as the cut). In match play, in order to receive POY points, the player must play in, or advance from, at least one match (player advancing by any method, including a default of any sort, will receive POY points). This means only 16 participants would receive points in a field of 32 for a match play event that does not have a qualifier (e.g. the Sr. Match Play).

The committee voted to eliminate POY points for participating in Pro-Ams.

The committee decided to change the events that that count in each category so that no event will count in both the Open and Senor category, however there will be several events that count in both Open and Women's categories. Here are the events that count for each category (as well as those that will be able to receive points and the basis of the field size):

Section 1. MAPGA Player of the Year – Open Category

Professional Championship (finishers; actual field size)

Match Play Championship (must advance from first round if no qualifier to gain POY points; actual qualifier field size or actual number of registrants)

Players Cup (Regular Division finishers; actual Regular Division field size)

Pro-Scratch (Regular Division finishers; actual Regular Division field size)

Pro-Net (Regular Division finishers; actual Regular Division field size)

Head Professional Championship (Regular Division finishers; field size of 40) or

Teaching Professional Championship (Regular Division finishers; field size of 40) or

Assistant Professional Championship (age 49 & under finishers; field size of 40)

State Open of Virginia or Maryland State Open (Highest finish (relative to all pros and amateurs); field size of 130)

Chapter Championships (Regular Division finishers; field size of 40)

Additional Points:

1. Make the cut in the PNC	150 Points
2. Qualify and participate in the PGA Championship	100 Points
3. Win the PNC	200 Points
4. Make the cut in or win the PGA Championship	250 Points
5. Make it to a US Open Sectional Qualifier	100 Points
6. Qualify and participate in the U.S. Open	150 Points
7. Make the cut in or win the U.S. Open	250 Points
8. Make the cut in or win any Nationwide or PGA Tour Event in	
the MAPGA Section	50 Points

Section 2. MAPGA Player of the Year – Senior Category

Players Cup (age 50 & over finishers regardless of Division; actual number of finishers age 50 & over)

Pro-Scratch (age 50 & over finishers regardless of Division; actual number of finishers age 50 & over)

Pro-Net (age 50 & over finishers regardless of Division; actual number of finishers age 50 & over)

Head Professional Championship (age 50 & over finishers regardless of Division; field size of 20) or

Teaching Professional Championship (age 50 & over finishers regardless of Division; field size of 20) or

Assistant Professional Championship (age 50 & over finishers; field size of 20) Chapter Championships (age 50 & over finishers regardless of Division; field size of 20)

Senior Championship (finishers; actual field size)

Senior Match Play Championship (must advance from first round if no qualifier to gain POY points; actual qualifier field size or actual number of registrants)

Senior Open of Virginia or Maryland State Senior Open (Highest finish (relative to all pros and amateurs); field size of 100)

Additional Points:

1.	Make the cut in the Senior PNC	150 Points
2.	Qualify and participate in the Senior PGA Championship	100 Points
3.	Win the Senior PNC	200 Points
4.	Make the cut in or win the Senior PGA Championship	250 Points
5.	Qualify and participate in the U.S. Senior Open	150 Points
6.	Make the cut in or win the U.S. Senior Open	250 Points
7.	Qualify and complete in any Champions Tour Event in	
	the MAPGA Section	50 Points

Section 3. MAPGA Player of the Year – Women's Category

Professional Championship (women finishers (relative ordinal finish versus women only); actual women in the field)

Players Cup (Regular Division women finishers (relative ordinal finish versus women only); actual women in the field)

Pro-Scratch (Regular Division women finishers (relative ordinal finish versus women only); actual women in the field)

Pro-Net (Regular Division women finishers (relative ordinal finish versus women only); actual women in the field)

Head Professional Championship (Regular Division women finishers (relative ordinal finish versus women only); field size of 3) or

Teaching Professional Championship (Regular Division women (relative ordinal finish versus women only); field size of 3) or

Assistant Professional Championship (relative ordinal finish versus women finishers only); field size of 3)

Chapter Championships (Regular Division women finishers (relative ordinal finish versus women only); field size of 3)

Women's Championship (finishers; actual field size)

Maryland Women's Open (relative to all pros and amateurs; field size of 130)

Additional Points:

1. Make the cut in the PNC	150 Points
2. Qualify and participate in the PGA Championship	100 Points
3. Win the PNC	200 Points

4. Make the cut in or win the PGA Championship	250 Points
5. Make it to a US Open Sectional Qualifier	100 Points
6. Qualify and participate in the U.S. Open	150 Points
7. Make the cut in or win the U.S. Open	250 Points
8. Make the cut in any Nationwide, PGA Tour, LPGA Futures	
or LPGA Tour event in the MAPGA Section	50 Points
16. Qualify and participate in the U.S. Women's Open	150 Points
17. Make the cut in or win the U.S. Women's Open	250 Points
20. Win the LPGA Championship	250 Points

Greiner presented an idea similar to the National's use of average field sizes to determine sponsor dollars and spots for National Championships and apply it to the filed size that is used in the formula for determining POY points. There were a relatively large number of calls (4 or 5) from the professionals in the hunt for POY titles, curious to know just how many POY points were up for grabs as the season came to an end. Unfortunately there was no way to give them a definitive answer as field size was always TBD, based on how many players teed off, and then on how many players finished the event. This delayed the posting of POY points and caused some confusion and frustration on the part of the top players. If we were to use a rolling three or five year average for filed sizes, then definitive POY point values can be determined at the start of the season. This would eliminate confusion and frustration by providing certainty of POY point values well in advance and speed the posting of points. The committee voted to keep things the way they are, with the exception of rounding points to the nearest whole number. [This topic will be discussed again at the next Tournament Committee meeting with some actual numbers] [The use of a four year average was approved at the Jan 11, 2016 meeting.]

(Recording @5:47:10)

Last, the committee decided to take a "snap shot" of the POY lists two weeks before the deadline of the Players Cup to determine who the exempt players are, but allow anyone with any POY points to register and if at the time of the deadline, there was room for any non-exempt players they will be permitted to play on a first come, first served basis. This should help with any player who plays well in a POY event after the "snap shot." This is essentially what is was two years ago.

(Recording @5:57:10)

Before wrapping up the meeting, English encouraged everyone on the committee to brainstorm for ideas to make events more enjoyable and special. Ideas could include Drive Chip and Putt, dinners or meals after events (such as a dinner after the first day of the Section Championship), closest to the hole contest, short game contest, included skins with PC, 9-hole scramble after day one of Players Cup, gift certificates for every player or amateur at Pro-Scratch and Pro-Net, play music at the range for shotgun events, etc. These ideas will be discussed at the next Tournament Committee meeting on January 11, 2016.

Evenson mentioned the idea to get involved with a charity in conjunction with a Pro-Am. The challenge is to have a good pro purse but still be able to make a good donation to the charity.

(Recording @6:15:19)

The meeting was adjourned at 4:20 pm.

MAPGA Tournament Committee Meeting MAPGA Section Office – Stafford, VA Friday, February 13, 2015 – Conference Call Approved 11-30-15

Present via conference call – Chair Butch Butler, PGA; Mark Evenson, PGA; Sean English, PGA; Steve WenPetren, PGA; Geoff Montross, PGA; Trish Gates, PGA; Tim White, PGA; John Francisco, PGA; Kelly Crovo, PGA; Bryan Jackson, PGA; Wayne Defrancesco, PGA;

MAPGA Staff – Executive Director Jon Guhl; Tournament Director Jeremy Greiner, PGA; Tournament Intern Cassie Lowell

(Recording @00:02:00)

Committee Chair Butler called the meeting to order at 10:05 am. He thanked everyone for being able to make the phone call with the schedule change. The minutes from the December 4, 2014 meeting were approved.

(Recording @00:03:45)

The Committee looked at tournament site history for the past few years. Jeremy Greiner requested the suggested Chapter rotation for Section events be modified so that Section events are more evenly spread out between the Chapters rather than having 5 or 6 Section events in one Chapter each year. This bunching of Section events surfaced after the Chapter rotation was recently established. Chair Butler would like to see the numbers from all of the Chapter sites to be more even in years to come in fairness to those in the Northern Chapter. When asked for possible causes of the lack of Section events in the Northern Chapter, Greiner pointed out that the Central Chapter and, in particular, the Southern Chapter are favored in early spring and late fall because of the weather. The Committee approved Greiner's request to adjust the rotation going forward.

(Recording @08:45:00)

Chair Butler reviewed the guidelines of the Pro-Net at Belmont. The Committee questioned if the maximum handicap indices were set too high, and that that may create a pace of play problem. Butler hoped that National Car Rental could be reminded that any amateur they bring to the event must have a USGA handicap index. After discussion, the Committee decided to leave the maximum indices in place but to increase the women's handicap allowance to 95% to match the USGA guidelines. Now both aspects of the handicaps for the event are consistent with USGA guidelines, and therefore defensible should anyone question them. [After the meeting a third USGA recommendation about net Four-Ball stroke play surfaced which states that the committee in charge of the competition should limit teams to having no greater than an 8 stroke difference in each player's handicap, but that if that was not possible, and additional 10% reduction should be taken on both team members. Based on that, a phone call to the USGA Handicap Department by Greiner, and through e-mail, the TC decided that any person with a course handicap, after taking the 90% or 95% allowance, of 9 or higher should have an

additional 10% reduction. At the March 1, 2015 Board Meeting, the Board tabled that decision pending further research by the Board.]

(Recording @ 00:18:40)

Chair Butler reminded the Committee that he cannot move sponsorship money around from tournament to tournament; the only money he can move around is the PGA Tour money. He also reminded the Committee that sponsorships for this year are down and after a preliminary allocation of funds, players will be playing for less money in 10 of the 16 Section events to which he needs to assign money. The 2015 Players Cup currently has no sponsor. Butler knows that the Board will not approve a large amount of PGA Tour money being used for the purse while there is \$10,000 in the OMEGA Player of the Year (POY) bonus pool. If no money is moved from the OMEGA money into the purse for the Players Cup the players would only be playing for their entry fees. After a lengthy discussion and a vote of the Committee, a decision was reached to split the money, leaving \$5,000 in the OMEGA POY and putting the other \$5,000 in the Player's Cup purse. If a sponsor is picked up for the Players Cup, the money will be moved back to the OMEGA POY bonus pool. [In a subsequent discussion regarding the Match Play, the Committee decided to take \$1,600 from the OMEGA POY Competition and use it to pay \$100 to each person who lost his/her first round match.] [This decision was later reversed when the field size for the match play was of a good size and payouts would be reasonable without the added \$1,600]

The next discussion the Committee had was if they wanted to change the number of pay-outs for the OMEGA POY bonus pool based on the just determined reduction. This topic brought up a discussion on "double dipping" in the OMEGA POY bonus pool. Based on the last Tournament Committee meeting, if a player were to place in a top spot in more than one pool, they would be allowed to take pay-outs in both of those pools. The Committee began to question this decision. After another discussion, the Committee voted that "double-dipping" would not be allowed for the OMEGA POY bonus pool money. If someone was eligible to win money in more than one category, he/she would win the highest dollar amount and forfeit all other monetary awards, which would then be awarded to the next player in the category from which the money was forfeited. In the case of equal dollar amounts, the player will pick from which category he/she wants to receive the money. Even if a player forfeits first place money, he/she will not lose the POY title/award for that category. For example, if a female won Open, Senior, and Womens POY, she would receive money from the highest payout, but would still be POY in all three categories.

(Recording @1:04:00)

The points players can earn in the Open, Senior, and Women's categories for outside events (PGA PNC, PGA Championship, US Open, etc.) in the OMEGA POY competition is based on the idea that if a person plays well at those types of events, he/she should get an advantage in winning the MAPGA POY, but not so much that it makes it a forgone conclusion. In the previous TC meeting the Committee increased those points for the Open Category. The decision for the TC is to decide if they should do likewise for the Senior and Women Categories. Based on the number of points it took to win each category in 2014,

it is clear the points should be increased for the Senior Category. The TC voted to increase the points as follows:

Additional Points Seniors:

Additional Forms Semons.	
1. Make the cut in the Senior PNC	150 Points
2. Qualify and participate in the Senior PGA Championship	100 Points
3. Win the Senior PNC	200 Points
4. Make the cut in the Senior PGA Championship	250 Points
5. Qualify and participate in the U.S. Senior Open	150 Points
6. Make the cut in the U.S. Senior Open	250 Points
7. Qualify and complete in any Champions Tour Event in	
the MAPGA Section	50 Points
8. Participate in a sanctioned Pro-Am/Invitational/Member	
(not run by the Section)	25 Points (Max of 50 Points)

It was not as clear for the Women's category. To avoid a player winning one of these outside tournaments and being able to run away with the title, the points should not be increased too much. Trish Gates would research on the women's points for a possible small increase in the future and a possible additional category for qualifying for an LPGA event in the Section.

Chair Butler pointed out that the Board was at peace with going back to four sets of tees for the 2015 Sr-Jr if the TC wanted to do this. After a quick discussion, the Committee voted to have four sets of tees in the 2015 Sr-Jr. This would appease more of the players, and hopefully lead to a bigger turnout this year.

(Recording @ 1:30:13)

The Committee discussed the 2014 implementation of a transportation policy for 2014. The policy does state that a player's clubs must remain on the golf car, with exceptions. There is no mandate on only players being allowed on the golf cars. The policy does not mandate that players must ride in a golf car (in case, for example, a player needs to walk to keep his back lose), but rather encourage riding. The issue with players being allowed to walk was not so much pace of play but the flow of the round for the players in the group when other players have to wait on the player who is walking. After a discussion among the Committee members, there will be no change to the transportation policy put in place for 2014.

(Recording @ 2:00:50)

With multiple scenarios in mind, the Committee discussed the number of players who qualify for match play and the pay-out options for the 2015 Match Play, due to the loss of the long time sponsorship of \$6,000. The point was brought up that if you drop the number of qualifying spots to 16, you will most likely decrease the number of players attempting to qualify. The first decision made was to keep the number of qualifying at 32 spots. The Committee discussed the idea of only paying out 16 spots; however this caused the same worry that not as many people would try to qualify if they knew they had to win a match in order to receive a prize check. The Committee took a vote and decided that \$1,600

will be moved from the OMEGA money into the Match Play purse in order to pay \$100 to each person who loses his/her first round match. If a sponsor becomes available for the Match Play, the money would be moved back into the OMEGA POY. [This decision was later reversed when the field size for the match play was of a good size and payouts would be reasonable without the added \$1,600]

Because of moving \$1,600 of the OMEGA POY bonus pool, the pay-outs for POY had to be revisited. The committee decided to move the number of pay-out spots, if the \$1,600 moved to the Match Play purse was not replaced by a sponsor, to 20 in the Open category, 5 in the Senior, and 2 in the Women's. The \$3,400 would still be split with 70% going to Open, 25% to Senior, and 5% to Women.

(Recording @2:29:00)

A past president, looking to increase participation, asked the Committee to increase the tournament pay-out percentage from 40% to 50% of the field. The basis behind this proposal was that the more people who get a check, the more people are happy, and then the more people will play. After a lengthy discussion, the Committee voted and decided to leave the tournament pay-out percentage at 40% for the 2015 season.

(Recording @2:47:00)

Jeremy Greiner reiterated that the 2016 Section Assistant Championship is the same week as the 2016 PGA Championship due to the Olympics causing the PGA to have to move. The Committee proposed to find a new date for the Assistant Championship that would not interfere with the PGA Championship. They agreed that it could be the week before or after the already schedule date of July 25.

(Recording @2:50:15)

Chair Butler mentioned that the Senior PGA PNC is the same week as the Maryland Senior Open. There is nothing we can do to move either event. Greiner reminded that everyone has the option of playing in either the 2016 Senior Open of Virginia or 2015 Maryland Senior Open to gain points for the OMEGA POY Competition, so in theory, everyone has a chance to win points. The committee was satisfied that while not ideal, it will be reasonable, and both events will remain in the Senior POY Category.

(Recording @2:55:50)

The Chapter Challenge Task Force hopes to have a meeting soon to discuss the future of the Chapter Challenge.

(Recording @2:58:35)

Chair Butler thanked all Committee members for their time and their dedication to the Tournament Committee.

The meeting was adjourned at 1:05 pm.

MAPGA Tournament Committee Meeting MAPGA Section Office – Stafford, VA Thursday, December 4, 2014 MINUTES – Approved 2-13-15 via conference call

Present – Chair Butch Butler, PGA; Mark Evenson, PGA; Sean English, PGA; Steve WenPetren, PGA; Geoff Montross, PGA; Trish Gates, PGA; Time White, PGA; John Francisco, PGA; Kelly Crovo, PGA

MAPGA Staff – Executive Director Jon Guhl (second half of meeting); Tournament Director Jeremy Greiner, PGA

Absent - Wayne DeFrancesco, PGA

Phone – Bryan Jackson, PGA (second half of meeting)

(Recording 1 @ :00)

Chair Butler called the meeting to order at 10:05 AM.

Butler was grateful that everyone could make the meeting despite there also being an Apprentice Orientation at the office. Butler apologized for the difficulty created by the date choices for the 2015 Professional Championship. The good news is that Congressional was able to juggle around its aeration schedule to accommodate holding the tournament the day after The PGA Championship.

(Recording 1 @ 4:25)

OMEGA has signed a deal with PGA National that will give the Section \$10,000 to use as part of its Player of the Year (POY) competition. The task for the Tournament Committee (TC) is to decide how to divide the money between the three different categories (Open, Senior, and Women), and also how many spots to payout within each category. After a long discussion the TC decided to divide the money based, roughly, proportionally on the number of names on the POY lists. For the 2014 list, there were 361 names on the Open (73 of whom are age 50 or older), 108 on the Senior, and 13 on the Women. That is 482 names, so the percentages are 74.9% Open, 22.4% in Senior, and 2.7% in Women. That would divide the money \$7490, \$2240, and \$270. Ultimately the TC decided to divide the money \$7,000 for Open, \$2,500 for Senior and \$500 for Women.

Other items that came up during the discussion were to divided the money based on the entire membership, rather than just those that received points. Anyone who teed off in a POY event received points. The Open category consists of not just men age 49 and under, but anyone who played in the Regular division of a POY event, hence the Open category has women and people over the age of 50. The Senior category has men and women, but all are over 50. The Women category is only women, regardless of age. This means, for example, a 55 year old male could cash in both Open and Senior POY, or a female Senior could win all three. The TC decided that if that were to happen, the player would collect money in all categories.

After figuring out the breakdown between categories, the TC decided to pay out, roughly, 7% of the number of players in the 2014 categories. This means the Open category will pay 25 spots, the Senior 7, and the Womens 2. The standard payout percentages will be used. It is believed that by paying out more spots, more people will be interested/excited about following the POY competition.

Here are the actual payouts for 2015:

Here are the actual payouts for 2015:			
OPEN	SENIOR	WOMEN	
\$1050	\$600	\$310	
700	450	190	
511	375		
413	325		
364	275		
322	250		
287	225		
259			
238			
231			
224			
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147			
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133			
126			

Other items that came up during the discussion were to pay out 20% in each category, to pay out only 3 or 4 spots, and to pay everyone the same amount but pay out even more spots than 25, 7, and 2. While there were differing points of view, a majority of the TC felt that paying out more than 3 or 4 spots in the POY competition would be better for the overall POY program.

The TC discussed the current policy of awarding POY points in multiple categories for a single player for a single event and will have the policy continue.

(Recording 1 @ 54:00)

The TC decided, after a discussion, to change the POY points awarded in the OPEN category under the Additional Points area to:

1.	Make the cut in the PNC	150 Points
2.	Qualify and participate in The PGA Championship	100 Points
3.	Win the PNC	200 Points
4.	Make the cut in The PGA Championship	250 Points
5.	Make it to a US Open Sectional	100 Points
6.	Qualify and participate in the US Open	150 Points
7.	Make the cut in the US Open	250 Points
8.	Make the cut in any PGA Tour or web.com Tour	
	event in the MAPGA Section	50 Points
9.	Participate in a sanctioned Pro-Am/Invitational/	
	Member (not run by Section)	25 Points (Max of 50 per season)

[Should we look at doing the same for the Senior category? It really does not apply to Womens]

(Recording 1 @ 1:20:00)

The TC decided to keep the same eligibility for the Senior Championship (not the Senior Professional Championship – that is the event that serves as a qualifier for the Sr. PNC and eligibility is driven by National for that). Namely, Apprentices will not be eligible to play.

(Recording 1 @ 1:21:00)

The TC is willing to hold the 2017 PC at Baltimore Country Club IN THE MONTH OF SEPTEMBER, provided we will have at least one year to advertise the date change to the Membership. [The Board expressed its support of the same process at its Board Planning Session.]

The TC was also good with going to the Golden Horseshoe in 2016 for our PC. In general, the MAPGA has gone to the Golden Horseshoe at least every third year, and they look forward to hosting it at least every third year. That choice would not preclude a Southern Chapter site from being selected in an "off" year, such as 2018, 2020, 2021, etc. Typically it is easier to find a Southern Chapter site for the PC with the Golden Horseshoe or Kingsmill, then it is to find a Central or Northern site. NOTE: The 2016 PGA Champ will be July 28-31 due to the Olympics, but we will stick with the mid-August time frame for the PC. The TC might want to move 2016 Assistant Champ from July 25-26 to Aug 1-2.

(Recording 2 @ :00)

Unfortunately ALSCO will only be doing a \$1,500 sponsorship this year rather than the \$7,000 they normally do for the Match Play. At \$1,500, ALSCO cannot be a title sponsor, nor even a supporting sponsor. We will work to find another sponsor for the Match Play and/or move McCrea Heating and Air Conditioning to the Match Play. With regard to the National Car Rental (NCR) Pro-Scratches, NCR does not want to sponsor two Pro-Scratches as that does not allow them to field as many teams (with their VIP execs, customers, suppliers, etc.) as they could if the event allowed handicaps. More discussion occurred later in the meeting.

[LUNCH]

(Recording 3 @ :00)

Discussion moved to sponsorships. McCrea was a sponsor mainly in return for access to golf at top clubs. There are only so many sponsors we can secure this way as there are only so many times we can go to top clubs to get the sponsor on their course. There is a 20% incentive for MAPGA Professionals when they bring a sponsor to the MAPGA. Most of the TC was not aware of this incentive so we will redouble efforts to market the program.

(Recording 3 @ 17:00)

The TC discussed the changes to the Pro-Assistant which is now the Facility Championship. After looking at participation, location, etc., the TC discussed possibly allowing a facility to "wheel" if the teams fit the definition of the previous Pro-Assistant. The TC decided not to make any changes from what was put in place for 2014, and will most likely wait for the event to be held in each of the three chapters before discussing any additional changes.

(Recording 3 @ 26:00)

While the TC does not have direct control of the qualifying process, it discussed the process that uses the Chapter Championships and a Last Chance PGA Qualifier to qualify for the State Open of Virginia (SOVA). There is no question that the players who want to qualify like NOT having to go to a separate event to qualify, but there are some players who do not like having all the men play from the same yardage in the South and Central Chapter Championships (the North kept two sets for men). The TC discussed their feelings of using the Open category of the POY and then a "Last Chance PGA Qual," but felt better using the current process of holding it in conjunction with the Chapter Championships and then having a "Last Chance PGA Qualifier." As has been the case, the Chapters will determine whether or not they use separate tees for seniors, causing them to have to make a choice between the Regular Division and being able to try to qualify for the SOVA or using one set of tees for all men allowing a senior to play in the Senior division, but still giving him/her the chance to qualify for the SOVA.

(Recording 3 @ 49:00)

For the 2014 Players Cup, some pros did not realize that anyone could sign up for it, but he/she might be bumped if the field was filled by exempt players. The TC, in general, wants the Players Cup to have the feel of an exclusive event. The TC decided that for 2015, only exempt players will be allowed to participate, even if this means participation is hurt and/or sponsors leave the event.

The TC decided to keep the separate optional Seniors division and have it play from an "up" set of tees, even though this event has a field of strong players across the board. There will not be one purse for the entire field.

(Recording 3 @ 1:16:00)

The TC looked at the Womens Championship. Typically this is a small field event (10-18 players), so is there anything that can be done to increase the field size? Gates will talk to the other female players and see what they think about allowing LPGA only pros into the event and/or trying to come up with, for lack of a

better term, a "Mid-Atlantic Womens Open." This event would hopefully be run with the support of the VSGA, MSGA and any other area golf associations. There is nothing that would preclude the MAPGA Womens Championship from being run in conjunction with this so-called "Mid-Atlantic Womens Open."

(Recording 3 @ 1:26:00)

The TC picked up the discussion of the NCR sponsorship. The TC will use the sponsorship at the June 2015 Pro-Scratch. After a long discussion, and assuming NCR approves, we will run a Pro-Net in September. Amateurs will have to have a USGA handicap. As per USGA guidelines/recommendations the handicap index will be limited to 36.4 for men and 40.4 for women, and the amateur will receive 90% of his/her handicap. All men will play from the same yardage (approximately 6500 yards) so as not to have to account for the difference in course rating between the men age 49 and under and men age 50 and over. The difference in course ratings will be accounted for with regard to female amateurs. There will also be a purse for individual pro scores and there will be an optional separate Senior division despite playing from the same set of tees.

Other ideas that were discussed, but not adopted, were having net and gross divisions and limiting the strokes to 25 or making the handicap allowance as little as 50% as well as incorporating the NCR sponsorship into an existing Pro-Am, such as the Ocean City Pro-Am.

(Recording 3 @ 2:11:00)

The TC would like to see the Board adapt or change the Chapter Challenge into a Virginia vs. Maryland event that is a Match Play event. It is not as important as it used to be to be from your Chapter as we are much more connected now than 20 years ago with e-mail, facebook, etc.

Other ideas to improve the event include:

Move it away from November as that is a busy time for all, especially the Section Officers

Change the event to one day – either 27 or 36 holes

Cover each person's hotel room

Have a pairings party and/or putting contest the night before the one day event

Put a team together that competes against the Carolinas or Philly or other Section

Have each Chapter put some of its added money towards the event and ask the Board to match it Hold back \$10 per player pool entry and/or \$2-\$3 per Section and Chapter entry to help fund the event

The 2014 event cost about \$5,300 for 36 players. There was a \$2,000 sponsor, and the staff room nights were comped, so the total cost to the Section was about \$3,300.

[The Chapter Challenge task force will look at it and make recommendations to the full Board]

(Recording 3 @ 2:49:00)

Next the TC turned to trying to increase participation at the Section Assistants Championship. The first thought was to lower the entry fee from the current \$125. Fixed costs include \$45-\$60 for two rounds of golf, \$30 to PGA National, an admin fee to the Section of \$25 or \$42. Taking into account those fees there is

not much room to go down. Other Sections, and the MAPGA Section at one time, asked the participants to raise money for the event through raffles, marathons, etc. Perhaps that is needed. The TC ultimately did decide to try to schedule the event as a one day, 36-hole event to reduce expenses for the participants and to only have them have to take one day off. The entry fee will be \$100. If the field size swells and groups of four are required, so be it.

(Recording 3 @ 2:56:00)

Butler suggested expanding the TC by adding the head of the Senior Association and a representative from the APA. That would take the TC from 11 to 13 people and from 4 seniors to 5.

(Recording 3 @ 3:02:00)

WenPetren brought up the idea of having a Pro-Am before, or in conjunction with, a Section event. The Board, in general, will not support an event that takes money away from the ams and puts it towards the pros. Perhaps it could be part of Players Cup. Perhaps, as long as it is very clear to the ams that \$X of their entry fee is going to the Pro Purse, it will be acceptable to the Board.

(Recording 3 @ 3:20:00)

Each POY event will have on its Tournament Information Page (TIP) a schedule showing the estimated POY points (e.g. last year's points). A print out of POY points will be displayed in the scoring area based on the field size at deadline. Actual points will be adjusted based on the number that actually tee off.

The meeting was adjourned at 3:45 PM

MAPGA Tournament Committee Meeting MAPGA Section Office – Stafford, VA Monday, January 13, 2014 MINUTES – Approved via e-mail on 01/28/2014

Present – Chair Butch Butler, PGA; Mark Evenson, PGA; Sean English, PGA; Steve WenPetren, PGA; Geoff Montross, PGA; Wayne DeFrancesco, PGA; Bryan Jackson, PGA; Trish Gates, PGA

MAPGA Staff – Executive Director Jon Guhl; Tournament Director Jeremy Greiner, PGA;

Absent – Time White, PGA; John Francisco, PGA

Phone - Kelly Crovo, PGA

(Recording 1 @ :00)

Chair Butler called the meeting to order at 9:25 AM.

The minutes from the November 4, 2014 Tournament Committee meeting were approved.

Tournament Director Greiner gave a brief overview of the 2014 Calendar. The biggest change is to move the first phase of the Match Play into May mainly due to web.com event not taking place in 2014.

(Recording 1 @ :09)

Director of Operations Stacey Smith gave an overview of the 2014 sponsors that are locked in and what the future looks like. For certain, ClubCar is upping its commitment to the Head Pro, but is pulling out of the Pro-Assistant, Assistant Championship and the Chapter Championships. ClubCar still remains the biggest sponsor in the Section. TaylorMade most likely will also be pulling out of the Chapter Championships. Butler and the Sponsor Committee will determine how the PGA Tour money and any other added money will be split between Section and Chapter as well as within each Section event. The Committee asked Smith what it can do to make sponsorships easier to secure and she indicated that having a site and date in hand is the best thing. A meeting will be held soon with Alsco to see if they will continue with Match Play and if first place still needs to be \$2,000. The Committee thinks it may be worthwhile to ask the sales reps to find out where they want events. That may lock in and/or extend a sponsorship. While we cannot guarantee sites, we can do our best to get them. Jackson, who is a sales rep, feels that it is best to go to a site where the sponsor has a good account. The only leverage a rep might have with a site that is not an account is if the event involves gift certificates. Then the rep can ask the site to bring in product for the event knowing there will be gift certificates.

(Recording 1 @ :40)

The Board of Directors and the Sponsorship Committee has set a goal to set the 2015 schedule by the end of October 2014. Greiner will send out to the Committee a list of all the facilities in the Section sorted by Chapter. The best arrangement is to have each Chapter Chair send a list of potential sites to Greiner who can them drive then to ground. Part of the problem with securing sites is the time it takes for an answer. Sometimes it does not take too long to get a "no", but "yeses" can take a few weeks. Butler stated that if that is the case then a backup course should be contacted. The difficulty with that is telling the backup

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course, as nicely as you can, that they are a second choice. It is hard to get a backup to commit when we may turn them down. It could create some ill will, but perhaps there is a way to make it work. Generally it is felt that quality of site and added money are the two biggest factors driving participation.

(Recording 1 @ :50)

The Committee discussed the MAPGA golf car and caddie policy. As a group the Committee felt it is undesirable to have two players riding and one walking, with or without his/her clubs on the car. Sometimes having someone ride in an open seat is problematic. After discussion and taking into account PGA National policy, the Committee voted to require all players to ride with clubs on the car, only players may ride, and players may not have a caddie, unless required by the host. The Committee understands that there will be occasions, for example when golf cars are restricted to paths, when a player will be allowed to take his/her clubs off the car and go to his/her ball. Such occasions are when doing so makes sense to maintain and/or speed up play. [This was put on hold at the Jan 16 BOD Meeting pending more discussion and possible surveying of Membership.]

(Recording 1 @ 1:12)

Butler reminded the Committee that at the December Board Planning session, the Board will not support changes to the POY that make participation too much of a factor. For example, making the Central Chapter Pro-Am a full blown POY event would not be fair if there is no Northern and Southern Chapter Pro-Ams. Nor will the Board support taking any portion of an amateur's entry fee and dedicate it to a different event. The Committee would like the Board to reconsider its position provided it is made clear to the amateurs that their money is being used to fund a different event and that the amateur is not playing in a tournament but an outing with no or ceremonial prizes. Any event the day before a Section event will have to be up to the host site, but we can suggest an event. WenPeteren, Montross, and Greiner will see if such an event can even be organized for 2014, and come back to the full Committee. [At the Jan 16 BOD Meeting, the Board approved exploring this, but no such event would be finalized until the BOD voted on it.]

(Recording 1 @ 1:31)

The Committee spent considerable time discussing the POY points set up. It was noted that the Players Cup ends two days before the Senior PGA PNC, but there is no other time to hold the Players Cup. The first decision made by the Committee was to have a "wraparound" season that ends with the Players Cup. So the 2014 POY competition will end with the 2014 Players Cup. The 2015 POY competition will include a few events from 2014 as well as all events in 2015 up to and including the Players Cup. If an event is rescheduled outside the POY season, it may or may not count for the following year, at the option of the Committee. If an event is canceled, it cannot count.

In an effort to increase the participation of Pro-Ams run by clubs, a person will receive 25 points for playing in a Pro-Am, up to a maximum of 50 points. The idea of adding team events to the POY race was discussed but it was decided to keep POY events as individual events. The Head Pro, Assistant, and Teaching Professional were all added as POY events, but a person will earn points in only one, if during the year he/she becomes eligible for more than one. The event to count will be the first one in which he/she plays. The eligibility of the Teaching Professional was expanded to include all Members who are not eligible for

the Assistant or the Head Pro, with exception of A-3s. [This was approved at the Jan 16 BOD Meeting] Any and all Pro-Scratches were added (based on the MAPGA Professional's individual score). As with 2013, an MAPGA Professional can only count one state open (State Open of VA or Maryland State Open as well as Senior Open of Virginia or Maryland Senior Open), but it will be based on the professional's best finish.

POY points will be awarded to all MAPGA professionals in good standing in the field that participate, with the exception of professionals who play in both state opens. If the field also includes players who are not MAPGA Professionals (e.g. amateurs), points will be calculated as if they were entitled to receive points, but those points will simply disappear. For example, if the low MAPGA Professional in the State Open of Virginia came in 4th place, he/she will receive 4th place points and no one will receive 1st through 3rd place points. This will make the professional's best finish, easy to calculate.

The first category of eligibility for the Players Cup was changed to say that the top 50 spots and ties from the Open category will be automatically be eligible as well as the top 30 and top 5 from the Senior and Women categories. [This was approved at the Jan 16 BOD Meeting.] The other categories will remain the same (host pros, winners of team events, etc). If at the deadline the field is less than 72, additional players will be added. Players will be added in the Regular Division provided there are fewer than 42 in that division at the deadline. The same will apply to the Senior and Women's divisions provided there are fewer than 27 and 3, respectively, at the deadline. Anyone who is on the Section POY lists, may register. If exempt, he/she will be added to the event. If not eligible, he/she will have to wait until the deadline to see if his/her number is called.

Participation for any POY event is defined as making at least one stroke. (end Recording 1 @ 3:11 and lunch)

(Recording 2 @ 00)

The Committee established the following multipliers for the following events:

Players Cup – 2000
Professional Championship – 1500
Senior Championship – 1500
Womens Championship – 1500
Match Play Championship – 1250
Senior Match Play Championship – 1250
Head Professional Championship – 1250
Assistant Professional Championship – 1250
Teaching Professional Championship – 1250
Pro-Scratch(es) – 1250
State Opens (Reg, Sr, Wm) – 1250
Chapter Championships – 1000

(Recording 2 @ 14)

The Committee established the follow standardized field sizes for POY events that will have standardized fields:

Regular State Opens – field size of 130
Senior State Opens – field size of 100
Chapter Championship, Head Pro, Assistant, Teaching (open category) – field of 40
Chapter Championship, Head Pro, Assistant, Teaching (sr category) – field of 20
Chapter Championship, Head Pro, Assistant, Teaching (wm category) – field of 3

(Recording 2 @ 28)

A long discussion was held regarding the Player of the Year competition and whether or not a player should be required and/or able to collect points from multiple categories. To put it another way, should a player be allowed to double or triple dip for points? This really applies to women and seniors as a males age 49 and under can accumulate points in only one category. A senior women could accumulate in all three, but would need to play regular division women's tees. What is odd is that the senior would be playing the longer tees compared to juniors, but would be competing for the same "purse" of points as the seniors playing from a shorter set of tees. It was decided to table the issue especially as two of the seniors on the Committee were not involved in the meeting.

(Recording 2 @ 1:15)

Greiner requested that the Committee consider moving the Teaching Professional Championship to the same date and site as the Head Pro, as opposed to the same date and site as the Assistant Championship, so as to reduce the amount of events going on during the Assistant Championship. After short discussion, the Committee agreed to do so.

(Recording 2 @ 1:17)

The committee discussed expanding the eligibility/format of the Pro-Assistant in an effort to expand the field size. Options discussed were allowing a pro to wheel (i.e. having a "Head Pro" bring out multiple "Assistants" or vice versa), making it a Pro-Pro with the "Top 32 Rule", and a Facility Pro-Pro. After a lengthy discussion the Committee approved the idea of having a Facility Pro-Pro. The eligibility will be any Member (except A-3s) or Apprentice with playing privileges, paired with another Member (except A-3s) or Apprentice with playing privileges (all in good standing), from the same facility. A club with multiple courses will be considered one facility. An operation/company that oversees multiple courses will NOT be considered one facility. For non-green grass operations, such as retail, a facility will be the same building/store. The idea is, as was the case with the Pro-Assistant, the winners will be thought of as being co-workers coming from the same facility. [This was approved at the Jan 16 BOD Meeting.]

(Recording 2 @ 1:44)

The Committee voted to expand the Top 32 list to include the top 10 from the APA list. There really is no need to worry about the top players from the Senior Association as they are likely to be on the Section's Senior list. [This was approved at the Jan 16 BOD Meeting.]

(Recording 2 @ 1:49)

There was a discussion on possibly protecting pro-ams. While we would love to have a busy, thriving pro-am schedule, we really have no control over the facilities in our Section and their schedules. If facilities are hosting pro-ams but not sanctioning them with the Section, they are violating the MAPGA Tournament Regulations and Policies. The fee to sanction an event is \$250 and includes membership for the facility in the MAPGA FRIENDS Program. There is no one single reason why the number and size of pro-ams have decreased, but certainly corporate outings, busier work/family schedules for pros, and bogus handicaps contributed. There was no consensus for making any changes to the current system.

(Recording 2 @ 2:07)

The Committee discussed giving exemptions into the Match Play based on the POY points list from the previous season as a way to add more excitement to the POY list. There was a concern that if spots are given away, what will happen to the qualifier field? Perhaps 4 or 8 spots should be filled from the list? It was generally felt that even if it was 16 spots, that will not do much to invigorate the POY points lists, and at the same time would most likely really hurt the qualifier (perhaps even to the point of losing a sponsor). An idea was floated about bringing back the Tournament Players Club – an annual membership fee to play in any Section or Chapter event. Perhaps the top 50% from the POY points list could be exempted from the fee? Or perhaps everyone pays the fee but all that money is put into the Players Cup purse? An event with a purse that big would cause people to want to finish high enough on the POY list to be eligible. Ultimately no decision/change was made.

(Recording 2 @ 2:29)

The task force for the Chapter Challenge was expanded to include the Section Tournament Chair, and the task force wants the input from the overall Tournament Committee. Butler recommends the event be a two-day event, with field size of 16 per team. While it is hoped there will be a substantial overall sponsor, perhaps each chapter will get its own sponsor. The Section will subsidize the event up to a certain amount. [at the Jan 16 BOD meeting it was clarified that the amount of the subsidy is TBD based on how the task force wants the event to look like.] In the past, any unusual situations have been handled by the three team captains. Perhaps F&B should no longer be included, but players' lodging will be subsidized? Butler also recommended the team consist of: 3 governance, 1 Hall of Fame, 7 Regular POY category, 3 Senior POY category, 1 Women POY category, 1 Sponsor or captain's pick. One committee member suggested eliminating the individual stroke play format from the event in favor of an easier format.

(Recording 2 @ 3:04)

An auction or raffle could be used to raise money for an event or program.

(Recording 2 @ 3:06)

The list for the Top 42 list for the Scramble and Sr-Jr will be "last year's" list. For example, the 2017 Scramble will use the list that ended after the 2016 Players Cup, said list including some events from calendar year 2015. The Central Chapter will be using team events for its POY points list. No events (Section nor Chapter) run by the Section (collection of entry fees, oversight by TC and/or Board, Section staff significant involvement, etc.) will count as POY participation Pro-Ams. Therefore the MAPGA Professionals who play in the Pro-President and the Pro-Scratch(es) will not secure 25 points for POY list(s).

The meeting was adjourned at 4:25 PM