

Bert J. Zajac III

Regional Sales Manager, Mid-Atlantic Region, Club Car

Bert was born January 26, 1964 in Gary, Indiana to Bert J. Zajac, Jr. and his wife, Janet. Bert has one sister, Sherry.

Bert's first job, at age 14, was parking golf cars in the evening and watering batteries at Summertree Golf Club in Crown Point, Indiana. He was their cart boy from 1978-1980. He also began playing golf at age 14 with his maternal uncle, Louis Kisilya.

While attending college at night from 1984-1989, Bert worked at Vestavia Hills Country Club in Birmingham, Alabama. He attributes his success to lessons learned from Certified Golf Course Superintendent John Hanephin (now deceased). John taught Bert how to deal with disparate groups of people, from employees to members; how to be practical in his dealings with people; and how to solve problems without a lot of fanfare.

Bert graduated with a BS degree in Accounting in 1989 from the University of Alabama in Birmingham and became a Certified Public Accountant in 1991. In 1994, he was hired by Club Car as their internal auditor back when they were a publicly traded company. After two years he was promoted to Sales Administration Manager. In 2001, Bert was promoted into his current position and moved to the mid-Atlantic region. Not only has Club Car been a strong supporter of Section programs for several years, but Bert has also lead the Club Car team to deliver a high level of customer service to our PGA members.

Bert attended the PGA/USGA Rules School in 2002 in Washington, DC.

Bert and his wife, Susan, have been married for 19 years and have three children - Michael, 16; Sarah, 11; and Matthew, 8.