

Jim Wallace
Callaway Golf, Glen Allen, Virginia

Jim was born September 12, 1966 in Wilmington, Massachusetts to Richard and Norma Wallace. He has two siblings, William and Julie. Jim's father introduced him to the game of golf at age 9. They played at both Trull Brook Golf Course in Tewksbury, Massachusetts and at Hickory Hill Golf Course in Methuen, Massachusetts. Jim fondly remembers the one-on-one time on the course with his dad and is working to pass on this experience to his own two sons.

Jim was the Captain of his championship high school golf team and a member of the golf team while at Babson College in Wellesley, Massachusetts. Babson is known for its Entrepreneurial Studies program and this background has been very beneficial for Jim in developing positive business relationships with his customers. The service he provides to his customers has not gone unnoticed. Jim won Callaway Golf's Customer Appreciation Award in 2002 for best customer service as voted on by Callaway Golf customers, Outside Sales Representative of the Year award in 2004 as voted on by Callaway Golf management, and Leader of the Year Award in 2004 as voted on by his peers, the Callaway Golf sales representatives.

Jim approaches his job, as well as his life, with a strong work ethic, integrity and service. At every opportunity he tries to marry the objectives of Callaway Golf with the objectives and best interests of his customers. Jim views every account as a true partnership – his customers' goals go hand-in-hand with his own – and he hopes his customers see it that way as well.

Jim and his wife, Wendy, have been married for 13 years. Wendy enjoyed considerable success in her former professional sales career and has been invaluable as a sounding board for Jim during his career. Jim and Wendy have two sons, Ben, age 9, and Jack, age 6. Both are budding golfers.