

SALESPERSON OF THE YEAR

This award honors the golf salesperson in the Middle Atlantic Section for his/her outstanding service and dedication to the Members and Apprentices of the MAPGA, as well as support of the Section through sponsorships and other programs.

JOHN SCREEN - Titleist

John was born October 19, 1965, the youngest of ten children, (he has six sisters and three brothers). Max (stepfather) and Barbara Angell (mother) raised a large family with many avid golfers among them. Being the youngest, John couldn't wait to start playing golf. So, when he turned eight (which was the age restriction to play Springfield Golf and Country Club) his mother took him out to play nine holes -- he has been hooked ever since.

When John was 11 he got a job picking the range at Springfield Golf and Country Club. His job changed to working in the bag room and then the professional shop until he was through college. In 1981, John won the 14-15 age division of the VSGA Junior Championship at Lexington Country Club. He went on to compete as a member of the James Madison University Golf Team for four seasons from 1984 through 1988 and co-captained the team for the 1986-1988 seasons. John earned his BA in business marketing in 1988 at JMU.

With the help of Quin Sullivan, the Head PGA Professional at Springfield G & CC, John went to work for Titleist straight out of college as an Inside Sales Rep/Home Pro Staff Coordinator. He was quickly promoted to the position of Inside Sales Service Team/Custom Clubs/Staff Program, and then in September of 1989, John was again promoted to be the Junior Sales Rep covering the territory from Virginia Beach to Pinehurst with Jerry Purdy. In May of 1991, he became the Titleist Sales Rep covering Virginia Beach and Eastern North Carolina until March 1994 when John became the Combo Sales Rep covering central Illinois and parts of Indiana. He moved again in March of 1997 to be the Combo Sales Rep covering Coastal South Carolina, where he remained until August of 2001 when John was promoted to be the Titleist Sales Leader in the mid-Atlantic region. On June 27, 2003 he celebrated his 15th anniversary with Titleist.

John gives his parents credit for instilling him with a strong work ethic. As for his feelings about golf, John believes "Golf is a sport that instills honesty and helps you grow as an individual. All younger people would be better off to be exposed to golf."

John and Dianna, his wife of 12 years, have two children, Megan (7) and Jake (5). John claims that without his wife's support, it would be impossible to have the family and career that he loves.