

Salesperson of the Year
Scott Bavaro
Nike Golf Sales Representative

Scott Bavaro, was born in the summer of 1973 in Wilmington, Delaware to Susan Duggan and the late Sam Bavaro. He grew up in Catonsville, Maryland until the age of 14 when his family moved to Columbia, Maryland where he attended Oakland Mills High School. At the age of 12, Scott was introduced to the game of golf by his father and he fell in love instantly. Scott played baseball, and tennis, but eventually realized that golf was his true passion.

In the resort town of Montauk, New York, Scott's father, Sam, owned an Italian restaurant that was situated on a golf course. Scott spent a few summers with his dad in the Hamptons and this is where he started to play golf. During his high school years, Scott worked for his dad bussing tables in the restaurant. Playing golf all day and bussing tables at night was the daily routine for Scott on these summer days.

Following high school, Scott traveled west to attend West Virginia University in Morgantown. Throughout his time at WVU, Scott did his best to study, but also waited tables at a few local watering holes. He graduated in 1996 with a Bachelor's Degree in Sociology.

The golf world did not find Scott immediately after college graduation. He took a job bartending at Hobbit's Glen Golf Club in Columbia, Maryland. Once again, Scott found himself playing lots of golf during the day, and bartending at night. After three years at Hobbit's Glen, he knew that he wanted to get on the sales side of the golf industry.

In 1999, Scott began to establish roots in the golf sales world by working for the innovator of non-metal golf shoe cleats, SoftSpikes, Inc. He started off as a customer service manager, and slowly worked his way up to Regional Manager, and then finally to National Sales Manager. This was a great learning experience and he made many valuable contacts during his three years with Softspikes.

Scott's successful years with SoftSpikes, Inc. captured the attention of golf shoe manufacturer Nike Golf in 2002. Representing Nike Golf's equipment sales, Scott continues to cover accounts in the entire state of Maryland, Washington DC, Southern Delaware and Central Pennsylvania. In his seventh season with Nike Golf, Scott was awarded Eastern Regional Sales Representative of the Year and just this past year (2012), Nike recognized Scott as their National Sales Representative of the Year. Scott's accounts in the Middle Atlantic Section praise him for his dependability and great service.

Scott and Jennifer, his wonderful wife of eight years, live with their two children, Ava Leigh and Dominick Anthony, in Ellicott City, Maryland. "She played golf once with me," Scott recalls of his one round with Jennifer, "and she parred the very first hole. That was the first and last round we have played together!" Six year old Ava enjoys singing and dancing and younger brother Dominick loves playing with Legos and visiting the playground. Jen has recently started a new business called the Green Pear. She refurbishes furniture and also helps with some interior decorating.