

SALESPERSON OF THE YEAR

This award bestows special recognition on the golf salesperson in the mid-Atlantic region for his/her outstanding service and dedication to the members and apprentices of the MAPGA, as well as support of the Section through sponsorships and other programs.

VALERIE L. MERRILL

Independent Sales Representative

EP Pro, Gear for Sports, Weatherproof & Evertan Gloves

At an early age, Valerie pursued her intense interest in sales, beginning with the cosmetics industry and the Revlon Corporation. Her affiliation with Revlon gave her the opportunity to be a consultant in both the Miss USA and the Miss Universe Beauty Pageants.

After a period of being a “stay at home” mom, Valerie re-entered the workforce and took a position as Sales Representative for Edward Don & Company, a leader in the hotel and restaurant business. She remained with them for the next seven years. After reaching the maximum level in the industry and seeking a greater challenge, Valerie seized the opportunity to fulfill a life-long desire to work in the world of fashion. In 1988, she joined ranks with Evone Picone and several other women’s fashion apparel companies.

Valerie got her “hole in one” when EP Pro became its own company, following the sale of Evone Picone in 1991. The principles in EP Pro asked Valerie to join the company’s design team. As an independent contract representative, she is able to acquire specialty lines, including men’s, outerwear, and accessories, which have put her at the top of her career.

Valerie attributes her success largely to the support and encouragement she has received from her husband Kenneth and sons Kevin and Timothy. The men in the Merrill family are all avid golfers, and they have introduced Valerie to the game as well.

For her outstanding service and dedication to the members and apprentices of the MAPGA, we salute Valerie Merrill, 2002 Salesperson of the Year.